



OUR REF: Annual Price Increase
ENQUIRIES: Ms. N Mathabela
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DATE: 28 February 2018

Dear Valued Customer

ANNUAL PRICE INCREASE OF STANDARDS PUBLICATIONS

The SABS hereby notifies our customers of the annual price increase of Standards Publications which will be 8%, effective from 1 April 2018.

In an effort to minimize the impact of the increase on your business, orders received before 1 April 2018 will be fulfilled in accordance with the current price list.

The Standards Sales and Information Services department is committed to deliver a more customer centric experience, and will continuously engage with our customers to understand your needs and expectations in an effort to deliver a more targeted experience based on authentic relationships.

We thank you for your valued support and trust that the SABS publications have, and will continue to contribute positively to achieving the strategic objectives of your organization.

Yours sincerely,

Ms Zingisa Motloba
Executive: Standards Division

SOUTH AFRICAN BUREAU OF STANDARDS – Established in terms of Section 2 of the Standards Act, 1945, as amended

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